

Message Text

CONFIDENTIAL

PAGE 01 STATE 035273

62

ORIGIN XMB-04

INFO OCT-01 NEA-09 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-03 INR-07 NSAE-00 TRSE-00 OPIC-03 SP-02 CIEP-01

LAB-04 SIL-01 OMB-01 L-02 /050 R

66625

DRAFTED BY:XMB:C.E. HOUSTON

APPROVED BY:EB:OCA:REP:BEBYRON

XMB:WALTER C. SAUER (DRAFT)

EB:IFD:ODF:BGCROWE

EB:AVP:MR. ORTMAN (CLEARED IN SUBS)

NEA:RA:HMONTGOMERY (INFO)

----- 053538

R 150113Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI

C O N F I D E N T I A L STATE 035273

E.O. 11652 GDS

TAGS: EAIR, IN

SUBJECT: AIRCRAFT SALES: RECOMMENDATIONS

REF: NEW DELHI 2088, 2089

1. EXIMBANK HAS SEEN THE SEVERAL RECENT CABLES, ENDING WITH REFTELS, AND APPRECIATES THE EMBASSY'S INTEREST AND CONCERN WITH RESPECT TO INDIAN AIRLINE'S AIRCRAFT PROCUREMENT PROGRAM.

2. THE BANK BELIEVES THAT DIRECT COMMUNICATION BETWEEN IT AND A PROSPECTIVE BORROWER IS IMPORTANT, AND THAT COMMUNICATION SHOULD BE ESTABLISHED AS EARLY AS POSSIBLE IN THE DEVELOPMENT OF A TRANSACTION. WE HAVE HAD NO RECENT APPROACH FROM INDIAN AIRLINES IN CONNECTION WITH THE COMPANY'S PRESENT PROCUREMENT PROGRAM, ALTHOUGH AIR MARSHAL LAL WHEN HE WAS IN THE BANK IN CONNECTION WITH THE BOEING TRANSACTION
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 035273

MENTIONED HIS INTEREST IN BOTH THE LOCHEED 1011 AS WELL

AS THE AIRBUS. IN VIEW OF ITS LONG RELATIONSHIP WITH THE COMPANY, THE BANK IS SOMEWHAT PUZZLED BY THIS LACK OF A DIRECT FOLLOW UP TO THE BANK BY INDIAN AIRLINES.

3. NEVERTHELESS, IF THE EMBASSY BELIEVES IT WOULD BE USEFUL AND APPROPRIATE IT MAY INFORM INDIAN AIRLINES THAT EXIMBANK IS PREPARED TO GIVE SYMPATHETIC CONSIDERATION TO A REQUEST FOR FINANCING OF ADDITIONAL U.S. AIRCRAFT AND TO PROVIDE ANY SUCH FINANCING ON THE BEST TERMS IT CAN JUSTIFY. AT THIS TIME, THE BANK CANNOT BE MORE PRECISE AS TO WHAT THE TERMS MIGHT BE. INGERSOLL

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, NEGOTIATIONS, LOANS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE035273
Document Source: CORE
Document Unique ID: 00
Drafter: XMB:C.E. HOUSTON
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750056-0528
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750238/aaaabika.tel
Line Count: 72
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN XMB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: NEW DELHI 2088, 2089
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 04 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 AUG 2003 by ShawDG>; APPROVED <24 NOV 2003 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AIRCRAFT SALES: RECOMMENDATIONS
TAGS: EAIR, IN, XMB, INDIAN AIRLINES
To: NEW DELHI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006